



Dear Annual NELTA Convention Sponsor/Exhibitor:

NELTA is excited to announce our 52nd Annual Convention and Cathy Jones's Retirement Celebration being held at the beautiful and historic Equinox Resort in Manchester, Vermont, June 16-19, 2022. Our NELTA members are looking forward to getting together again and we want to be sure we're on your calendar and have your participation.

Our convention has always been a wonderful mix of personal relaxation, professional education, with up-to-date industry information, family entertainment, and fabulous social events. NELTA is the title industry's premier resource for Education, Information and Networking for professionals engaged in all aspects of the title industry throughout New England. NELTA exists to promote professionalism and communication throughout the real estate title industry.

Our Annual Convention is the Association's highlight event offering two days of education, networking, and an industry-wide exchange of ideas among New England's land title professionals. Each year, we host the senior managers of most of the major title underwriters in New England. These decision-makers are looking to meet and connect with YOU, the companies who provide the essential products and services that allow them to run their businesses more effectively and efficiently. Whether you are just starting out, looking to expand your company's client base or seeking qualified business leads, NELTA's Annual Convention can help you achieve your marketing and business goals. This valuable face-to-face time with industry decision-makers is sure to benefit your company and our members.

Please review the following pages for your unique participation package and Sponsorship/Exhibitor Agreement for the 2022 Annual NELTA Convention

We are offering Sponsorship levels to fit every budget. Build brand awareness, network, connect and expand your company's market share with our high performing attendees. Please complete and return the Agreement Form to secure your place. We look forward to hearing from you.

If you have any questions or would like to customize a sponsorship, please contact Cathy Jones, Executive Director at nelta.org@gmail.com or by phone at 203-847-6885.



2022 Annual Convention Sponsorship Opportunities

DIAMOND (Exclusive) – Cost \$2,000.00 **SOLD**

- Special Recognition as the Diamond Sponsor throughout the weekend.
- Sponsor of our Opening Evening Cocktail Reception on Thursday night.
- If you are **NOT** a title company or underwriter, you have the option to have an exhibit table in our exhibit area and inclusion in the NELTA Convention Program
- Signage throughout the event
- Logo with hyperlink as Sponsor on the NELTA website through April 1, 2023
- Top Listing among all sponsors in promotional materials and Convention Program
- If you take advantage of the exhibit space, a company representative to announce any give-a-ways you may have at the Prize drawing at the end of the seminar sessions on Saturday morning

Platinum (Exclusive) – Cost \$1,500.00

- Recognition as Prize Sponsor for winners of the Annual Golf Tournament. Prizes awarded at the President's Banquet Saturday evening where the new NELTA Board of Directors is installed
- Signage at The Equinox Golf Course and throughout the event
- If you are **NOT** a title company or underwriter, you have the option to have an exhibit table in our exhibit area and inclusion in the NELTA Convention Program
- Logo with hyperlink as Sponsor on the NELTA website through April 1, 2023
- Top Two listing among all sponsors in promotional materials and Convention Program
- If you take advantage of the exhibit space, a company representative to announce any give-a-ways you may have at the Prize drawing at the end of the seminar sessions on Saturday morning

Gold (2 AVAILABLE) – Cost \$1,000.00

- Co-Sponsor of Breaks on Friday and Saturday mornings during the Seminar Sessions with Recognition Signage at the Break Tables
- If you are **NOT** a title company or underwriter, you have the option to have an exhibit table in our exhibit area and inclusion in the NELTA Convention Program
- Signage throughout the event
- Logo with hyperlink as Sponsor on the NELTA website through April 1, 2023
- Top Five listing in promotional materials and Convention Program
- If you take advantage of the exhibit space, a company representative to announce any give-a-ways you may have at the Prize drawing at the end of the seminar sessions on Saturday morning

Silver (2 AVAILABLE) – Cost \$750.00 1 SOLD, 1 STILL AVAILABLE

- Audio-Visual Sponsor for Seminar Sessions on Friday and Saturday
- If you are **NOT** a title company or underwriter, you have the option to have an exhibit table in our exhibit area and inclusion in the NELTA Convention Program
- Signage throughout the event
- Logo with hyperlink as Sponsor on the NELTA website through April 1, 2023
- Sponsor listing in promotional materials and Convention Program
- If you take advantage of the exhibit space, a company representative to announce any give-a-ways you may have at the Prize drawing at the end of the seminar sessions on Saturday morning
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Bronze - Cost \$500.00

- Signage throughout the event
- Logo with hyperlink as Sponsor on the NELTA website through April 1, 2023
- Sponsor listing in promotional materials and Convention Program
- Option to choose one of the following sponsorship benefits:

Bronze Sponsor Benefits (Choose One/ First-Come, First-Served):

- \$100.00 Amazon Gift Card (5 Available) Will be given out at the Prize drawing at the end of the seminar sessions on Saturday morning
- Cart Sponsor for the Annual Golf Tournament (4 Available)
- Lanyards – Provide lanyards for all attendees with your company logo

NOTE: For maximum interaction with all attendees, each attendee will receive a card to be stamped by every exhibitor. All completed cards will be entered into a drawing for \$100 Amazon Gift Cards and any additional give-a-ways provided by Sponsors/Exhibitors. Prizes will be acknowledged from each Sponsor/Exhibitor.

Exhibitor - Cost: \$350 Additional Exhibit Staff \$60

- Logo with Hyperlink on NELTA Annual Convention web page & in Convention Program
- Location is the exhibit and break area just outside Seminar Sessions
- Exhibit table, Wi-Fi, chair and electric included

Disclaimers

1) Our Convention is subject to the state of affairs regarding COVID. NELTA will be following the guidance of the Centers for Disease Control (CDC), the Vermont Department of Health and The Equinox, as far as gathering sizes, social distancing and masks. If we need to shift our Convention from an in-person event to something else, we will provide you with a full refund of your sponsorship/exhibit fee.

2) Exhibits will be assigned on a first-come, first-served basis and NELTA will do everything in its power to accommodate all exhibitors and work with sponsors on alternate benefits if necessary.

NOTE: Title Companies and Underwriters may NOT exhibit. (Think Switzerland) 🇨🇭 We would love to have you as one of our Gold, Silver or Bronze Sponsors

If you have any further questions regarding exhibitor, payment or facility services/specifications, please contact NELTA, at 203-847-6885 or nelta.org@gmail.com

Thank you again for participating in NELTA's 2022 Annual Convention. We look forward to seeing you there.

NELTA 2022 Annual Convention
Sponsorship/Exhibitor Agreement
June 16-19, 2022

Company Name _____
(Please print as it should appear on promotional materials)

Address _____
Street

City _____ State _____ Zip _____ Phone () _____

Contact Person _____ Attendee Name _____

E-mail _____

Participation Levels: (See Attached)

_____ Diamond \$2,000 **SOLD**

Bronze Level Sponsor Choice:

_____ Platinum \$1,500

_____ Gold \$1,000

_____ Exhibiter \$350.00

_____ Silver \$750 **1 Still Available**

_____ Additional Exhibit Staff \$60

_____ Bronze \$500

Golf Tournament Registration – Friday Afternoon @ The Equinox Golf Club
Golf Cart + Tournament Fee + Box lunch @ \$198.00 Per Person

Name(s) of Person(s) Registering for Golf Tournament _____

Payment Information

Sponsorship Amount \$ _____

Exhibitor Amount \$ _____

Additional Amounts \$ _____

TOTAL AMOUNT \$ _____

Send this form and your check by May 13, 2022 to:

NELTA, P.O. Box 743, Norwalk, CT 06852-0743 (Or) [Click Here for Credit Card Payments](#)

If you pay on line with a credit card, please scan form and email to: nelta.org@gmail.com

IMPORTANT! We strongly recommend that you make your hotel reservations NOW at The Equinox in order to secure a room for your stay. See Hotel Reservation Form for our Group room rates which include breakfast and dinner daily with all of our attendees.

Office Use Only: Rec: _____ CK# _____ Amt: _____



The Equinox Resort and Spa Welcomes
NEW ENGLAND LAND TITLE ASSOCIATION
52nd ANNUAL MEETING AND CONVENTION

HOTEL RESERVATION FORM

Thursday, June 16 – Sunday, June 19, 2022

The staff and management of The Equinox Resort look forward to having you with us. To secure your accommodation, please complete this form and return it to our Reservations Department no later than **May 13, 2022**, guaranteed by a first night room deposit including package amenities, via credit card. After this date, we cannot guarantee availability of guest rooms or the group rate. A confirmation letter will be emailed to you after the reservation has been processed.

Cancellation: A cancellation fee of one night's room and tax will be applied to any reservation cancelled less than 14 days prior to arrival.

Check-in time is after 4:00 pm. Guests arriving before check-in time will be accommodated as available.

Check out time is 11:00 am.

Arrival Date _____

Departure Date _____

Name(s) _____

Address _____

Email _____ **Daytime Phone** _____

Children's Names and Ages

1) _____ 3) _____

2) _____ 4) _____

Package rate includes accommodations, dinner and breakfast daily, resort fee, service charge for all packaged meals, and 10% VT rooms and meals tax. (Resort fee includes: Wireless internet access in guest rooms, meeting space and public areas, valet and self-parking, 24 hour access to business center, use of Equinox Spa facilities – indoor heated pool, sauna, and steam, 24 hour access to Fitness Room, unlimited use of putting green and tennis courts, unlimited local calls and incoming domestic taxes, individual shuttle service throughout Manchester, in-room bottled water, daily newspaper, and access to 855 preserve trails on Mount Equinox.)

() Single Occupancy \$443.78 per room, per night

() Double Occupancy \$591.65 per room, per night

() Triple Occupancy \$739.53 per room, per night

() Quad Occupancy \$887.41 per room, per night

() Children (4-12 years) \$59.33 per day for meals

() Infants (3 years & under) Free of Charge

Clambake surcharge: A one-time surcharge of \$37.84 per adult and \$20.46 per child between the ages of 4-12 will be added on the night of the Clambake.

Please email the completed form by May 13, 2022 with deposit amount to:

Samantha Cervini - Email: scervini@equinoxresort.com

Please Note: The email you provide will be used to send you our secure link for your credit card information. Once completed we will charge the one-night deposit and send you a confirmation letter.

Direct Number: (802) 362-7806

Fax: (802) 362-7775

In-house Reservation: (877) 854-7625

The on-property reservations department is available Monday-Friday 9:00am – 5:00pm

CHILDREN & TEEN'S REGISTRATION FORM

IMPORTANT! All families attending with children & teens please complete this form so we can plan for your children

- All children & teens are invited to the Thursday night cocktail reception and dinner as well as the annual Lobster Bake on Friday night.
- We suggest the Underwriter's Cocktail Reception and President's Banquet on Saturday night be attended by adults only please. We've planned an evening of fun for all the children on Saturday night.
- Information regarding Saturday dinner and events for all children/teens is detailed below.

Please list name and age(s) of all children or teens attending the convention:

1. _____ 2. _____
3. _____ 4. _____

Saturday Evening Activities

Children Age 4 and Up – 6:30 – 10:30pm

6:30 – 10:30pm Drop off children at the Bennington Room

The Children's Activity Director has a really special evening planned for this age group. Drop off is in the Bennington Room on Sat. at 6:30pm for a kid friendly dinner then kids will have an evening full of fun and events throughout the resort.

1. _____ 2. _____ 3. _____

Older Teens - Evening on their own

If your teen will be left on their own for the evening and does not plan to attend any of the events listed above, please indicate their name and age in the space provided. For dinner, they have the option of ordering room service or dining at Marsh Tavern.

1. _____ 2. _____ 3. _____

Babysitting

Please call the hotel in advance to arrange for the babysitting service they recommend to guests.

CT, ME, NH, RI, VT
4 Hours CE/CLE Credits

**NELTA's 52nd Annual Convention
June 16 - 19, 2022
Seminar Program Schedule**

CT, ME, NH, RI, VT
4 Hours CE/CLE Credits

Friday, June 17, 2022

8:30am-12:00 Exhibitors Area Open - **Manchester Foyer**



9:00-9:15 Convention Chairperson's Welcome
and NELTA President's Greeting - **Manchester Room**

9:15-10:15 **The New ALTA Forms - Which Endorsement?**
Tucker Dulong, Esquire, Title Counsel, CATIC, Westborough, MA

10:15-10:30 Coffee Break- **Manchester Foyer**

10:30-11:30 **RON Panel**
Carol E. Willoughby, Esquire, V.P., Regional Underwriting Director, New
England Region, First American Title Insurance Co., Concord, NH
Richard Bramhall, Esquire, Chief Underwriting Counsel, Westcor Land Title
Insurance Co., Charlotte, NC

11:30 - 12:00 Exhibitors Area Remains Open

Saturday, June 18, 2022

8:30am-12:00 Exhibitors Area Open - **Manchester Foyer**

9:00-9:15 Meeting & Election, Regular Members - **Manchester Room**
Meeting & Election, Associate Members
NELTA Annual Business Meeting

9:15-10:15 **ALTA Keynote Address:** Tara Smith, ALTA Representative, Underwriters
Section, Group President, Agency Services, Stewart Title Guaranty Company,
Houston, TX

10:15-10:30 Coffee Break- **Manchester Foyer**

10:30-11:30 **Economic Forecast**
Ted C. Jones, PhD, Sr. V.P. & Chief Economist,
Stewart Title Guaranty Co., Houston, TX

11:30 - 11:45 Exhibitors Prize Drawing – You must be present to Win!





Social and Family Program Schedule



Thursday, June 16, 2022

- 3:00-9:00pm NELTA Registration - Lobby
4:00-5:30 Board of Directors Meeting – **Battenkill**
6:30-7:30 Opening Cocktail Reception, Cash Bar – **Lincoln Gardens**
7:30-9:30 Dinner – **Colonnade**
9:00-12:00 Late Night Cocktails - Falcon Bar or Marsh Tavern

Friday, June 17, 2022

- 7:00-11:00 Breakfast – **Colonnade**
12:00 noon Lunch – On Your Own
Golfers - Box lunches included in Fee – Pick up at Dormy Grill 12:00-12:30
1:00pm Golf Tournament - The Golf Club at The Equinox, Soft spikes required.
1:00-7:00 Enjoy the afternoon!
7:00-9:00 Traditional New England Clam Bake Dinner – **Colonnade**
9:00-12:00 Late Night Cocktails - Falcon Bar or Marsh Tavern

Saturday, June 18, 2022

- 7:00-11:00 Breakfast – **Colonnade**
12:00 noon Lunch – On Your Own
1:00-6:30 Enjoy the afternoon!
6:30-7:30pm Underwriter's Cocktail Reception – **Rockwell Patio**
6:30pm-10:30 **Children/Teens** - Drop off children in the Bennington Room
The Children's Activity Director has a really special evening planned. Drop off is in the Bennington Room on Sat. at 6:30pm for a kid friendly dinner then kids will have an evening full of fun and events throughout the resort.
6:30pm **Older Teens evening on their own** - If your teen does not plan to attend the event listed above, please indicate their name and age in the space provided on the Children/Teens Registration Form. For dinner, they have the option of ordering room service or dining at Marsh Tavern.
7:30-10:30 President's Banquet/Cathy Jones's Retirement Celebration – **Rockwell Room**
10:30-12:00 Late Night Cocktails - Falcon Bar or Marsh Tavern

Sunday, June 19, 2022

- 7:00-11:00 Breakfast – **Colonnade**
11:00am Check-Out